14:15 - 15:00

FROM START-UP TO
SCALE-UP - PART 1

A session with representatives of different accelerators discussing how accelerators can be used to continue innovating your business and moving to the next level of your business.

#### **MODERATOR**



### **David Walsh**

(Entrepreneur-in-Residence at King's College London)

David is a highly successful and experienced CEO in the Technology Sector. After an early career in IBM in 1996 David founded Crimsonwing, an international software and services. Crimsonwing listed in 2008 and grew to a business of 500 staff across Europe. David created a solution centre in Malta, helping to initiate Malta as an ICT European hub and which has since attracted over 400 IT related businesses. In 2010 David was awarded Malta Order of Merit by the President of Malta for services to the Maltese economy. Crimsonwing PLC was subsequently acquired by KPMG in 2015 and David worked as Managing Director in KPMG International leading on digital transformation programmes for international clients. David is Managing Partner of Flamefinch Partners LLP, Chairman of Supernotes (a leading collaborative learning solution), and Chairman of the Malta Business Network (UK). Past Chair roles include Thrive Partners (online coaching) and Level Global (Al for financial business processes). David is King's College London's Entrepreneur in Residence - helping to advise and mentor 20 selected start-ups per year in the Accelerator at King's Entrepreneurial Institute. David funds the David Walsh Awards at King's to recognise personal growth, leadership and the development of team skills in entrepreneurship. David was the winner of the Helen Hudson Award, King's Alumni of the Year, 2020, and was awarded a Fellowship of King's College in 2021

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### SPEAKERS



## Joe Bartolo

(Manager, TAKEOFF)

Manager at the Business incubator, TAKEOFF, at the University of Malta. An engineer with experience in high tech product manufacturing and national quality infrastructure setup and operation. Postgraduates in integrated product development, entrepreneurship and history, helps start-up founders find their feet with enterprise thinking at the early stage. Doing his PhD studies in Business Model Assessment Tools, to help improve start-up survival.

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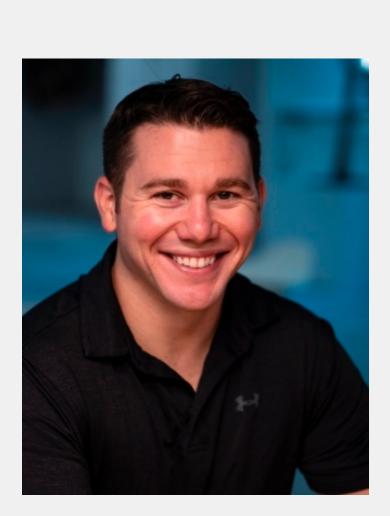


# Gareth N. Genner

(CEO, Co-Founder and Group General Counsel, of Trust Stamp)

Gareth N. Genner, a developer of Al-powered software focused upon trust and identity authentication. Over six-years, Trust Stamp has grown from a 2-person startup to a 90+ team-member, publicly traded scale-up with offices in seven countries and four continents serving a broad range of clients from an international NGO fighting human trafficking to the United States Department of Homeland Security, an S&P500 Bank and Mastercard International. Gareth is a UK lawyer by profession with graduate legal qualifications including a Diploma in European Community Law and a US LLM in Taxation and Financial Services Regulation. Gareth has also pursued a wide range of technology focused programs including Leading Edge Technology at Stanford University, and Blockchain Technology through the State University of New York. Gareth has three issued technology patents with several more pending with the US Patent Office.

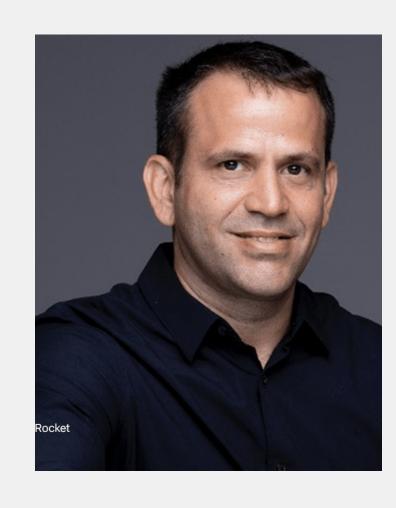
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## Robby Toole

(Plug & Play)

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## Asaf Yosif

(Co-founder and CEO Titanium Technologies)

20 years of experience in managing complex projects, using both local and offshore development teams. Expert in developing products in diverse industries (like telecom, education, gaming, blockchain, fintech, and more). Founder and Co-Founder of several startups, expert in building ventures and innovation ecosystems.

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